

**FARM BUSINESS AND PRODUCTION MANAGEMENT  
FARM RECORDS & BUSINESS ANALYSIS—2008-2009**

**Mission Statement:** Provide lifelong learning for farmers in proven agricultural practices and emerging technology: emphasizing business management and analysis, livestock management and nutrition, and crop and soils management.

1. Risk Management—ex. What role do forward contracts and insurance have in your business?
2. Farm business arrangements
3. Farm business record keeping systems
4. Farm business office
5. Decision making for the family and farm business
  - Family and farm business goals
  - Mission statement
  - Setting priorities
  - Financial & estate planning
  - Retirement planning
6. Financial Records – Implementation and use
  - Cash flow, balance sheet & income statements
  - Depreciation
  - Ratios and analysis
  - Family living & savings
  - Tax implications
7. Crop Update
8. Nutrition Update
9. Annual farm tour
10. Farm business financial analysis
11. Appreciation & graduation banquet
12. Guest speakers and special sessions
13. On-farm instruction
14. Student selected topics

Classes to be held at: Almond-Bancroft High School, Adams MSTC Center, Vesper Community Center, Amherst High School

Group classes begin the middle of October and finish by the end of March.

Class sign-up begins July 1, 2008. Please contact Mike Sabel 715-422-5387 for more details.